



# Colorado Central Telecom

Jerri Munson

Chateau Chaparral Owners Association

Jerri,

We appreciate the email you sent us with your questions. This letter will attempt to answer them and provide clarity.

The point to point is a licensed link to the Lodge to provide the fiber and/or the fixed wireless internet to your community. This licensed link would provide uninterrupted service to the Lodge and those who the Lodge feeds without interference. Currently, the unlicensed link at Chateau Chaparral has greater potential for interference from other users located nearby. The benefit of a licensed link is it will provide greater reliability and better performance.

This licensed link point to point would feed 3 access points and the fiber network. This would allow all potential customers to either have fiber internet or fixed wireless fed from this point to point.

We have been in contact with the SDCEA, as we do partner with them quite often. They are fine with us sharing the remaining trenches with them, as long as we have personnel on site to allow the project to be completed quickly.

We recommend going forward with placing this conduit in their trenches and proceeding forward with the fiber project to future-proof your neighborhood. There are enough existing power poles and light poles in the neighborhood that it would be possible to provide fiber to the completed phases aerially.

The trade agreement with the Lodge would be allowing CCT access to the roof and pole, a 20 amp circuit, and a comm box-cabinet approximately 2 ft by 2 ft and between 36-70 inches high on the North side of the Lodge building in exchange for the \$149.50 internet/VoIP service monthly at the Lodge.

Now, to address your numbered questions:

- 1) Monthly fees to the Lodge and/or members
  - a. The Lodge internet/VoIP would be covered up to \$149.50 monthly. Members would pay for whatever service plan they signed up for.
- 2) Any installation fees to the Lodge and/or members
  - a. The Lodge would get free installation. Members would pay the standard \$150 for fiber install.
- 3) Equipment requirements for Lodge and/or members
  - a. CCT would provide all equipment to the Lodge. All equipment would be provided to the members, but if they want to use our router that would be an additional \$5 a month. Personal routers are allowed.
- 4) Contract obligations for a "business account" as opposed to ????



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- a. For the Lodge, there will be the standard Trade Agreement contract designating an even exchange between CCT and the Chateau Chaparral Lodge.
- 5) Fees for members to access internet within confines of the Lodge area either in the building itself or outside perimeter.
  - a. CCT will provide internet/wifi to the Lodge but won't manage any internal networking. Anyone who has the password will be able to access the internet within the confines of the Lodge or the nearby outside perimeter. If you would like it managed, we recommend a third party such as Bluetail Technologies or Knight Custom Electronics to do so.
- 6) What bandwidth is available with your company
  - a. For fixed wireless, the plans we offer are located here:  
<https://coloradocentraltelecom.com/home-plans-and-pricing/>
  - b. For the fiber we would offer a Chateau Chaparral Special with our 75/20 plan at a nearly 50% discount for \$50. (Normal pricing is \$99.95)
- 7) We currently have a number of members that are in your present set up and how would your proposal affect them.
  - a. Once the point to point is up, we would schedule service calls to aim them at the new access points on the property. These service calls would be at no charge to the customer. As far as the existing customers getting converted to fiber, we would offer the conversion at half off at \$75 rather than the \$150 fiber install fee.

We hope this answers your questions and alleviates your concerns. Please let us know if there is anything else you need. We would be happy to schedule an onsite meeting. We do feel that time is of the essence since SDCEA is planning on starting on the next phase of trenching within the next week and a half.

Sincerely,

Noah Abrams